

## CURRICULUM VITAE

### **Domenico Nicolò**

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Web of Science: <https://www.webofscience.com/wos/author/record/JVZ-4085-2024>

Google Scholar: <https://scholar.google.com/citations?user=zQZNuoAAAAAJ&hl=en&oi=ao>

Citations (Google Scholar): 335 H index: 8 - i10-index 8

Born on July 31, 1966, in Reggio Calabria (RC), and currently residing at Via Botteghelle, 43 (89129)

### **Education**

- (1997-1999) Post-Doctoral Research Fellow in Business Economics on: "The process of leadership change in small family businesses," University of Messina
- (since 1996) PhD in "Business Economics," University of Catania. Thesis title: "Off-balance sheet items in company financial statements: subject of detection and informational content"
- (1990) Courses at the Summer School of Research Methodology of the Italian Academy of Business Economics (A.I.D.E.A.)
- (1990) Degree in Economics and Commerce with 110/110 cum laude, University of Messina

### **Academic Position**

- (since 19/12/2020) Full Professor of Business Economics, DIGIES Department, University Mediterranea of Reggio Calabria
- (19/12/2016-19/12/2020) Associate Professor of Business Economics, DIGIES Department, University Mediterranea of Reggio Calabria
- (since 2010) Qualified for the competition for Full Professor of Business Economics, University of Verona (D.R. 3305 of 13.12.2010)
- (2007-2016) Confirmed Associate Professor of Business Economics, DIGIES Department, University Mediterranea of Reggio Calabria
- (2004-2007) Confirmed Associate Professor of Business Economics, Faculty of Economics, University of Messina
- (2001-2004) Associate Professor of Business Economics, Faculty of Economics, University of Messina

- (since 2000) Researcher in Business Economics, Faculty of Economics, University of Messina

**Professional Qualification:** Chartered Accountant since 1995 and Auditor since 1999 (no longer registered).

**Academic and Research Affiliation:**

- (Apr. 2021-present) Affiliate Research Fellow, IPAG Chair “Towards an Inclusive Company,” IPAG Business School, (FRANCE).
- (2005-present) Ordinary Member of the Italian Society of Accounting and Business Economics Professors (SIDREA).
- (2001-present) Ordinary Member of the Italian Academy of Business Economics (AIDEA).

**Current Research Interests:** Startups and high-growth startups (gazelles); Organized crime and business performance; Family businesses; Accounting and financial statements.

**TEACHING**

- Current courses at the Mediterranean University of Reggio Calabria
- Past courses
- Courses abroad
- Postgraduate training
- Lectures in doctoral programs

**RESEARCH**

- Coordinator and member of research groups
- Publications
- Participation in the scientific committee and as a reviewer for international journals and monograph series
- Reviews of articles in international journals and books
- Supervisor of doctoral theses
- External evaluator of doctoral theses in Italy and abroad
- Participation in the scientific committee and chairing sessions at international conferences
- Keynote speeches at international conferences
- Main presentations at conferences, seminars, and workshops

**ACADEMIC-ADMINISTRATIVE ROLES**

**PARTICIPATION IN DOCTORAL AND UNIVERSITY POSITIONS COMPETITION  
JUDGING COMMITTEES**

**THIRD MISSION: SERVICE TO THE COMMUNITY AND DISSEMINATION OF  
RESEARCH OUTCOME**

**TEACHING**

**Current courses at the University Mediterranea of Reggio Calabria**

- (2007-present) Business Economics (12 CFU), Bachelor's Degree in Economic Sciences, DIGIES Department

- (2015-present) Business Plan and Entrepreneurship (8 CFU), Bachelor's Degree in Economic Sciences, DIGIES Department, and Bachelor's Degree in Industrial Engineering, DICEAM Department
- (2016-present) Advanced Business Economics (12 CFU), Master's Degree in Economics, DIGIES Department (6 CFU module), Bachelor's Degree in Industrial Engineering, DICEAM Department

### **Past Courses**

- (2016-2021) Business Creation Lab ReTMES (10 CFU), Master's Degree in Economics
- (2016-2019/20) International Accounting Standards and Business Valuation, Master's Degree in Economics, University Mediterranea of Reggio Calabria
- (AY 2009/10-2018/19) Accounting and Financial Statements, Bachelor's Degree in Economic Sciences, University Mediterranea of Reggio Calabria
- (AY 2009/10-2016/17 and AY 2020/21) Management Control, Bachelor's Degree in Economic Sciences, University Mediterranea of Reggio Calabria
- (AY 2012/13) Economic-Management Skills, Bachelor's Degree in Information Engineering, Department of Information Engineering, Infrastructure and Sustainable Energy, University Mediterranea of Reggio Calabria
- (AY 2003/04-AY 2009/10) National and International Accounting Standards (Master's Degree in Consulting, Management, and Profession), Faculty of Economics, University of Messina
- (AY 2004/05-AY 2006/07) "Consolidated and Extraordinary Financial Statements," Master's Degree in Consulting, Management, and Profession, Faculty of Economics, University of Messina
- (AY 2004/05-AY 2007/08) "Teaching of Public and Private Entity Accounting," Interuniversity Higher School of Specialization of Sicily (SISSIS), University of Messina
- (AY 2001/02) "Accounting and Financial Statements," Bachelor's Degree in Business Economics, Faculty of Economics, University of Messina
- (AY 2001/02-AY 2002/03) "Institutions of Business Economics," Bachelor's Degree in Translation and Interpreting, Faculty of Arts and Philosophy, University of Messina
- (AY 2000/01-AY 2007/08) "Historical-Epistemological Foundations of Accounting and Business Disciplines," Interuniversity Higher School of Specialization of Sicily (SISSIS), University of Messina
- (AY 1999/00-AY 2006/07) "Planning and Control," Faculty of Economics, University of Messina
- (AY 1997/98-AY 1999/00) "Business Economics," University Diploma Course in Economics and Management of Tourist Services, Faculty of Economics, University of Catania

### **Erasmus+ Lectures Abroad**

- (June 2018) Lecture on: "The High Vulnerability of Young Firms" as part of the Erasmus+ program for international students at the Faculty of Management, Czestochowa University of Technology, Poland.

### **Advanced Training and Postgraduate Education**

- (2011-present) Financial Statements and Accounting, School of Specialization for Legal Professions
- (2009-2018) Lectures in the preparatory course for the professional qualification exams for Chartered Accountants and Accounting Experts of the Order of Chartered Accountants and Accounting Experts of Reggio Calabria

### **Lectures in Doctoral Programs and Doctoral Schools**

- (2023, June 8, 15) Lectures on: "Startups and Business Plan" at the Doctoral School of the University Mediterranea of Reggio Calabria on startups and the business plan.
- (2023, June 1) Lectures on: "Startups and Business Plan" within the DIGIES Doctorate in Law and Economics at the University Mediterranea of Reggio Calabria.
- (2020, May) Lectures on: "Startups and Business Creation as Tools for Enhancing Intellectual Property" (9 hours), Doctoral School of the University Mediterranea of Reggio Calabria.
- (2019, May-June) Lectures on: "Vulnerability Factors of Startups and Young Companies," May 27 (2 hours), "The Technique of Drafting the Business Plan," June 3 (2 hours), "Evaluating the Economic-Financial Sustainability of the Business Idea through the Business Plan," June 10 (3 hours), Doctorate in Information Engineering (cycles XXXII, XXXIII, and XXXIV), University Mediterranea of Reggio Calabria.
- (2019, March 6) Lecture on: "Vulnerability Factors of Startups and Young Companies: Results of a Survey on Italian Companies," Doctorate in Law and Economics, University Mediterranea of Reggio Calabria (2 hours).
- (2018, November 23) Lecture on: "Survival and Vulnerability of Young Companies and Startups in Italy and the Euro-Mediterranean Area," (2 hours), International Doctorate in Global Studies for an Inclusive and Integrated Society, "Dante Alighieri" Foreign University of Reggio Calabria, XXXIII cycle.
- (2018, May 11) Lecture on: "The Dimensions of Space and Time in Segment Reporting to Support Management Control," (2 hours), Doctorate in Business Economics, University of Calabria, XXXIII cycle.
- (2018, April 27) Lecture on: "Vulnerability Factors of Startups and Young Companies," (2 hours), Doctorate in Business Economics, University of Calabria, XXXIII cycle.
- (2002) Lectures on "Corporate Financial Statements," Doctorate in Determination and Taxation of Corporate Income in Community Tax Systems, Faculty of Economics, University of Messina.

## **RESEARCH**

### **Coordinator and Member of Research Groups**

- (Nov. 2023-present) Coordinator of the Unit at the University of Mediterranean Reggio Calabria for the PRIN-PNRR 2022 Project - European Union - Next-GenerationEU - National Recovery and Resilience Plan (PNRR) – MISSION 4 COMPONENT 2, INVESTMENT N. 1.1, CALL PRIN 2022 D.D. 104 02-02-2022 – titled “The Effect of Organized Crime on the Technical Efficiency of Companies and on Investments in Research and Development,” project code P20227XY5N, project CUP C53D23008890001, University Mediterranea of Reggio Calabria, with a workload of 4 person-months over two years.

- (Feb. 2023-present) Member of the research unit OS10 CAL.HUB.RIA - CALabria HUB for Innovative and Advanced Research- project CUP C33C22000540001 – project code T4-AN-09, University Mediterranea of Reggio Calabria, with a workload of 1 person-month per year.
- (Dec. 2021-present) Coordinator of the study group on startups of the Italian Society of Accounting and Business Economics Professors (SIDREA).
- (2013-June 2021) Director/Scientific Coordinator of the RETMES Research Laboratory (Research Team for Mediterranean Entrepreneurship and Startups), University Mediterranea of Reggio Calabria.
- (2019) Member of the Research Unit of the University of Reggio Calabria for the international research project: “Transition with Resilience for Evolutionary Development (TREND) - Marie Skłodowska-Curie Actions (MSCA) - Research and Innovation Staff Exchange (RISE), Grant Agreement Nr. 823952,” focusing on: “Startups vulnerability and incubation process.” The international research partnership includes: University Mediterranea of Reggio Calabria (Italy) (coordinating unit), University of Palermo (Italy), Utrecht University (NL), Aristotle University of Thessaloniki (GR), Northeastern University, Boston, MA (USA); Louisiana Tech University, Ruston, LA (USA).
- (2018-2020) Scientific Director of a post-doctoral research program titled: “Family Businesses: Characteristics and Competitiveness Factors,” funded with a two-year research grant (SSD SECS P/07-Business Economics), Department of Law, Economics, and Human Sciences (DIGIES), University Mediterranea of Reggio Calabria.
- (2010-2013) Member of the Local Unit of the University of Pavia - PRIN 2008, coordinated by Prof. M. Florio, on: “Corporatization, Municipal Capitalism, and Cold Outsourcing in the Provision of Local Public Services.”
- (2010-2011) Member of the study group of the Business Crisis Observatory.
- (2006-2007) Member of the research project on: “Cost Management in Logistics,” Community Initiative “MATAARI Project,” Department of Computer Science, Mathematics, and Transportation (DIMET), Faculty of Engineering, University Mediterranea of Reggio Calabria.
- (2004) Scientific Coordinator of a research project on: “Logistics Issues and Characteristics of the Demand for Transport Services of Calabrian Agri-food Companies,” Community Initiative “INTERREG III B – REPORTS,” Department of Computer Science, Mathematics, and Transportation (DIMET), Faculty of Engineering, University Mediterranea of Reggio Calabria.
- (2000-2001) Member of a research group on: “Economic and Financial Sustainability of a Demonstration and Experimentation Center for Fuel Cells for Vehicles,” ITAE Institute of the CNR.
- (1998) Coordinator of a research on: “The Social Balance Sheet as a Communication Tool for Cooperative Enterprises,” CE.I.S.CO (Italian Center for Cooperative Development) and “L. Luzzatti” Cooperative Studies Institute.
- (1991) Research Fellow of the “U. Bonino and M. Sofia Pulejo” Foundation on: “Succession at the Top of Small Family Businesses,” Institute of Business Economics, Bocconi University, Milan.

## Publications

1. (2024) Nicolò D., Best Practices in Startup Incubation Services in the Biotech and Pharmaceutical Sectors, in: M. Joshi M. Brahmi, Embracing the AI Frontier Perspectives on Business and Organizational Development, Apple Academic Press Inc., Florida 32905 Usa - Usa, 2024, ISBN: 9781779641304.
2. (2024) Del Pozzo A., Nicolò D., Vermiglio C., Tonnarello F., Profili economico-aziendali della crisi di gruppo, in: G. Minutoli. F. Vermiglio, I concordati nella liquidazione giudiziale. Soluzioni concordatarie nell'insolvenza dell'imprenditore individuale, delle società e dei gruppi di imprese, Wolters Kluwer Italia, Milano - Ita, 2024, ISBN: 882178407X.
3. (2024) Contrafatto M., Mazzola L., Pesci C., Nicolò D., The translation of an extraordinary event and the role of accounts: The covid-19 case, Critical Perspective on Accounting, Elsevier, 100 (2024) 102769, pp.1-19 <https://doi.org/10.1016/j.cpa.2024.102769>
4. (2024) Cattafi G., Mariani G., Pistolesi F., Nicolò D., Cheating in the evaluation. An expedient to estimate the impact of intangibles on the enterprise value of the high-growth start-ups, Management Control, n.2023/3, pp.193-218, ISSN 2239-0391, ISSNe 2239-4397 doi 10.3280/MACO2023-003009
5. (2023) Nicolò D., *Le rimanenze e i lavori in corso su ordinazione, Principi contabili e bilancio d'esercizio*, EGEA S.p.a., Milano - Ita, 2023, ISBN: 978-88-238-2338-9.
6. (2023) Nicolò D., *La dimensione spaziale e quella temporale dell'informativa di bilancio, Principi contabili e bilancio d'esercizio*, EGEA S.p.a., Milano - Ita, 2023, ISBN: 978-88-238-2338-9.
7. (2023) Nicolò D., *Il patrimonio netto, Principi contabili e bilancio d'esercizio*, EGEA S.p.a., Milano - Ita, 2023, ISBN: 978-88-238-2338-9.
8. (2023) Del Pozzo A., Loprevite S., Nicolò D., Teodori C., Principi contabili e bilancio, Egea, Milano, ISBN/EAN: 9788823823389.
9. (2023) Del Pozzo A., Loprevite S., Nicolò D., Teodori C., *I documenti e gli schemi del bilancio d'esercizio, Principi contabili e bilancio d'esercizio*, EGEA S.p.a., Milano - Ita, 2023, ISBN: 978-88-238-2338-9.
10. (2023) Del Pozzo A., Loprevite S., Nicolò D., *Le finalità e i principi di redazione del bilancio, Principi contabili e bilancio d'esercizio*, EGEA S.p.a., Milano - Ita, 2023, ISBN: 978-88-238-2338-9.
11. (2023) Del Baldo M. e Nicolò D., Un programma di ricerca sulle startup ad alta crescita (le c.d. imprese gazzella), in Annali del Dipartimento di Giurisprudenza, Economia e Scienze Umane, Università degli Studi Mediterranea di Reggio Calabria, (a cura di D. M. Cananzi), n.2/2022, ESI Edizioni Scientifiche Italiane, pp.261-276, ISBN 978-88-495-5609-4
12. (2023) Cattafi G., Del Pozzo A., Nicolò D., People first! Intellectual capital and growth pf high-growth social cooperatives (social gazelles) in the startup stage. Evidence from Italy, Rivista Piccola Impresa/Small Business, n.1, pp.76-91, ISSN 0394-7947 - ISSNe 2421-5724 doi 10.14596/pisb.3500
13. (2021) Nicolò D., la scoperta dell'idea imprenditoriale: tra intuizione e metodo in AA.VV. (a cura di) A. Paolini e I. Cavallini, Scritti in onore di Luciano Marchi, vol. 1, Creazione di valore nella prospettiva economico-aziendale, G. Giappichelli Editore, Torino, ISBN/EAN 978-88-921-9529-5.

14. (2021) Nicolò D., Business plan nella fase di startup. Idea imprenditoriale, modello di business e identità aziendale, Egea, Milano, ISBN 978-88-238-2315-0.
15. (2020) Nicolò D., Valenza G., Il reporting per segmenti nei settori del trasporto pubblico locale e della cura della salute. Esperienze a confronto, *Management control*, n.1, pp.35-57, ISSN: 2239-0391 ISSNe 2239-4397, DOI: 10.3280/MACO2020-001003
16. (2020) Nicolò D., The blockchain model: applications in business economics and management, D. Marino, M. Monaca (Eds.), Economic and Policy Implications of Artificial Intelligence, eBook ISBN 978-3-030-45340-4, Hardcover ISBN 978-3-030-45339-8, Springer International Publishing, DOI: 10.1007/978-3-030-45340-4
17. (2020) Nicolò D., Le informazioni rese attraverso la nota integrativa e la relazione sulla gestione, in A. Del Pozzo, S. Loprevite, F.E. Rubino (a cura di), Corso di contabilità e bilancio. Dalle rilevazioni contabili alla rappresentazione dei risultati economico-finanziari, Pearson Italia, Milano-Torino, Milano, ISBN 9788891910998
18. (2020) Del Pozzo A., Loprevite S., Nicolò D., Venture capital and Valuation of Innovative Start-ups: The Business Case of Mosaico, *International Journal of Advances in Management and Economics*, n. 9, Issue 2, March-April, pp.1-15, ISSN: 2278-3369
19. (2020) Bruna M.G., Nicolò D., Corporate Reputation and Social Sustainability in the early stages of start-ups: a theoretical model to match stakeholders' expectations through Corporate Social Commitment, *Finance Research Letters*, Elsevier B.V., ISSN 1544-6123.
20. (2020) Baldarelli M.G., Nicolò D., Toward NBS approach in integrated segment reporting of placed-based organizations: Between tradition and innovation, International Symposium New Mediterranean Perspectives Knowledge Dynamics, Innovation-driven Policies Towards the Territories' Attractiveness Volume 1, Bevilacqua, Carmelina, Calabrò, Francesco, Della Spina, Lucia (Eds.), eBook ISBN 978-3-030-52869-0, DOI 10.1007/978-3-030-52869-0, Hardcover ISBN 978-3-030-52868-3, Springer.
21. (2019) Nicolò D., Valenza G., The "Start-up a Business" Strategy in the Succession Process Planning at the Top of Family Firms, *Usa-China Business Review*, vol.18, n.2, Apr.-June, pp.1-12, ISSN: 1537-1514
22. (2019) Nicolò D., Valenza G., Il dinamismo e la competitività delle imprese italiane: le high-growth enterprises e le gazzelle familiari e non familiari, *Rivista Economica del Mezzogiorno*, n. 3-4, ISSN: 1120-9534, e-ISSN 2612-0984, pp.997-1019, DOI: 10.1432/96266
23. (2019) Nicolò D., Ricca B., Under-capitalization and other factors that influence the survival of young Italian companies, *International Journal of Advances in Management and Economics*, n. 08, Issue 2, pp.37-51, ISSN 2278-3369
24. (2019) Nicolò D., Reputazione aziendale, fiducia e sostenibilità delle imprese in fase di start-up, in: F. Culasso E M. Pizzo, "Identità, innovazione e impatto dell'aziendalismo italiano. Dentro l'economia digitale". Atti del XXXIX Convegno Nazionale dell'Accademia Italiana di Economia Aziendale (AIDEA), Torino, Università degli Studi di Torino (Collane@UniTO), Torino, ISBN 9788875901387
25. (2019) Nicolò D., La vulnerabilità delle imprese in fase di start-up. Analisi ed interpretazione delle cause, in *Strategia, Management e Controllo*, Collana diretta da L. Marchi, Giappichelli, Torino, ISBN 9788892131200

26. (2019) Nicolò D., Il reporting per segmenti nel controllo di gestione. Un'esperienza nel settore delle autolinee di trasporto pubblico, in: Le nuove frontiere del reporting aziendale. La comunicazione agli stakeholders tra vincoli normativi e attese informative, Collana di Ragioneria ed Economia Aziendale, FrancoAngeli, Milano, ISBN 9788891786876
27. (2019) Del Pozzo A., Loprevite S., Nicolò D., Venture capital, indicatori non convenzionali e fondamentali di performance, in: F. Culasso E M. Pizzo, Identità, innovazione e impatto dell'aziendalismo italiano - Dentro l'economia digitale. Atti del XXXIX Convegno Nazionale AIDEA - Torino, Università degli Studi di Torino (Collane@UniTO), Torino, ISBN 9788875901387
28. (2019) Baldarelli M. G., Nicolò D., Toward an integrated segment reporting. Between tradition and innovation, *International Journal of Advances in Management and Economics*, n. 8, Issue 6, pp.16-22, ISSN 2278-3369
29. (2018) Nicolò D., Discovering variables that affect the survival of young firms: An empirical survey on Italian companies in Proceeding of the 8th International Conference on Management - ICOM 2018, "Leadership, Innovativeness and Entrepreneurship in a Sustainable Economy", (ed.) Częstochowa University of Technology, Faculty of Management, Poland, 2018, pp.438-443, ISBN 978-83-65951-28-1
30. (2018) Nicolò D., Carenze informative e vulnerabilità delle imprese giovani, *Management Control*, n.2 Suppl., pp.37-52, ISSN 2239-0391, DOI: 10.3280/MACO2018-SU2003
31. (2017) Nicolò D., Young Firms Sustainability and Corporate Reputation: A Comparison of the Survival Rates in the US and EU, in: Jean-Vasile A., Nicolò D., Sustainable Entrepreneurship and Investments in the Green Economy, IGI Global, Hershey, Pennsylvania - USA, 2017, pp.1-27, ISBN13 9781522520757, ISBN10 1522520759, EISBN13 9781522520764, indicizzato in Scopus codice 2-s2.0-85016902073, DOI: 10.4018/978-1-5225-2075-7
32. (2017) Nicolò D., Nania I., Risk, Capitalization and Survival of Young Firms. Empirical Survey on Italian Companies, Keynote Address at 3rd Dubrovnik International Economic Meeting DIEM 2017, in Vrdoljak Raguz I.(ed.), Managing Business Growth in a Volatile Environment, University of Dubrovnik, Dept. of Economics and Business Economics, October 12-14th 2017, Dubrovnik, Croatia: pp.2-15, ISSN1849-3645 E-ISSN 1849-5206 ISSN 1849-3653
33. (2017) Jean-Vasile A., Nicolò D., eds., Sustainable Entrepreneurship and Investments in the Green Economy, IGI Global, Hershey Pa - Usa, pp.1-339, ISBN13 9781522520757, ISBN10 1522520759, EISBN13 9781522520764, indicizzato in Scopus 2-s2.0-85016902073, DOI: 10.4018/978-1-5225-2075-7
34. (2016) Nicolò D., Valenza G., Tamiro R., Enterprise Start-Up in the Euro-Mediterranean Area. The Case of Mazara fishing district and consortium, *Sudeuropa*, n.3, pp.39-56, ISSN 2532-0297
35. (2015) Nicolò D., Vermiglio C., Fio A., Valenza G., Smart City initiatives, public real estate strategic management and new venture creation, in: Nicolò D. (ed.), Startups and Start-up Ecosystems: Theories, Models and case Studies in the Mediterranean Area, ASERS Publishing, Romania, pp.128-144, ISBN-L 978-606-8689-05-0 Print ISBN 978-606-8689-06-7 Online ISBN 978-606-8689-07-4

36. (2015) Nicolò D., Towards a Theory on Corporate Reputation and Survival of Young Firms, 2<sup>nd</sup> International Conference “Economic Scientific Research - Theoretical, Empirical and Practical Approaches, ESPERA 2014, 13-14 November 2014, Bucharest, Romania, Procedia Economics and Finance, Vol. 22, pp.296-303, Elsevier B.V., ISSN 2212-5671 DOI: [https://doi.org/10.1016/S2212-5671\(15\)00289-0](https://doi.org/10.1016/S2212-5671(15)00289-0)
37. (2015) Nicolò D., Ferrara N., Corporate Reputation, Business Plan and Start-up Sustainability, in: Nicolò D. (ed.), Startups and Start-up Ecosystems: Theories, Models and case Studies in the Mediterranean Area, ASERS Publishing, Romania, pp.13-32, ISBN-L 978-606-8689-05-0 Print ISBN 978-606-8689-06-7 Online ISBN 978-606-8689-07-4
38. (2015) Nicolò D. (ed.), *Startups and Start-up Ecosystems: Theories, Models and case Studies in the Mediterranean Area*, ASERS Publishing, Romania, pp.13-32, ISBN-L 978-606-8689-05-0 Print ISBN 978-606-8689-06-7 Online ISBN 978-606-8689-07-4
39. (2014) Nicolò D., Internationalising business and reporting by geographical area, *Focus: Journal of International Business*, n. 1, 2014, pp.23-38, ISSN 2347-4459, e-ISSN 2395-258X
40. (2014) Anselmi L., Nicolò D., Vermiglio C., Valenza G., La valorizzazione del patrimonio immobiliare quale leva strategica dei programmi Smart City, *Azienda Pubblica*, n. 4, 2014, pp.396-410, ISSN 1127-5812
41. (2013) Nicolò D., Vermiglio C., La valorizzazione del patrimonio immobiliare quale leva strategica dei programmi Smart City, Materiali Forum PA, La smart city al servizio del cittadino. La call for papers di smart cities exhibition 2013, Edizioni FORUM PA, Roma, Vol.2, pp.666-679
42. (2013) Nicolò D., Vermiglio C., Il bilancio consolidato e il reporting per segmenti nel governo delle relazioni con le partecipate e nella comunicazione esterna delle amministrazioni pubbliche locali, in: G. Paramithioti, Servizi e imprese pubbliche in Europa tra convergenza e sussidiarietà, Quaderni della Rivista *Il Politico*, Rubbettino, Soveria Mannelli, pp.47-67, ISBN 978-88-498-4051-3
43. (2013) Nicolò D., Monitoraggio delle sequenze e risultati aziendali, *Management control*, n.3, pp.35-50, ISSN: 2239-0391, 10.3280/MACO2013-003003
44. (2011) Osculati F., Nicolò D., Vermiglio C., Corporatization in Italian local governments: conceptual framework, issues of financial reporting and empirical evidences, in: Departmental Working Papers, Department of Economics, Business and Statistics, Università degli Studi di Milano, Milano, 8-9 giugno 2011, vol.2011-34: pp.1-26
45. (2011) Nicolò D., Le categorie "spazio" e "tempo" nella crisi e nel risanamento aziendale: un'analisi del contesto economico della provincia di Reggio Calabria, in Minutoli G. (a cura di), Crisi di impresa ed economia criminale: Misure di prevenzione patrimoniale e soluzioni concordatarie: pp.215-232, Milano: Kluwer-Ipsoa, ISBN 978-88-217-3705-3
46. (2011) Nicolò D., Caratteristiche generali delle imprese e del vertice imprenditoriale, grado di evoluzione del sistema informativo e dissesto: evidenze di un'indagine empirica, in M. Ferro, P. Bastia, G.M. Nonno (a cura di), L'accertamento del passivo. Procedimento di verifica dei crediti, giudizi di impugnazione e questioni critiche: i risultati di una ricerca empirica sui fallimenti italiani, Milano: Kluwer-Ipsoa, pp.189-210, ISBN 978-88-217-3546-2

47. (2010) Nicolò D., Ponzo S., Anselmi L., Le variabili "tempo" e "spazio" nella valutazione della performance dei centri di responsabilità dirigenziale delle amministrazioni pubbliche locali, IV Workshop Nazionale di Azienda Pubblica: Il sistema delle amministrazioni pubbliche per un modello di crescita economica sostenibile, Roma 25-26 marzo 2010, Roma.
48. (2010) Nicolò D., La relazione sulle "concrete prospettive di prosecuzione dell'impresa" sottoposta a sequestro: il contributo della pianificazione, della programmazione e del controllo di gestione in Custodia e amministrazione giudiziaria dei beni e aziende sotto sequestro, Sistemi Editoriali, Napoli, 2010, pp.85-107, ISBN 978-88-513-0662-5
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50. (2009) Nicolò D., Il reporting per segmenti e l'informativa settoriale secondo l'IFRS 8, Giuffrè, Milano, pp.IX-140, ISBN 88-14-14506-7
51. (2007) Nicolò D., La gestione strategica dei costi della logistica, in: D. Gattuso (a cura di), Progetto Mataari. Logistica agro-alimentare nell'area del Mediterraneo, FrancoAngeli, Milano, pp.259-272, ISBN 978-88-464-8828-2
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53. (2007) Nicolò D., Il bilancio sociale nel governo delle relazioni con gli stakeholder e nella programmazione e controllo delle amministrazioni pubbliche, in: P. Ricci (a cura di), Lo standard G.B.S. per la rendicontazione sociale nella pubblica amministrazione. Riflessioni a confronto, FrancoAngeli, Milano, pp.160-174, ISBN 978-88-464-8255-6
54. (2006) Nicolò D., Segment reporting and IAS 14: Toward a theory, Emerging Issues in International Accounting & Business Conference 2006, CLEUP, Padova, Vol. 2, pp.665-676, ISBN 88-7178-829-X
55. (2005) Nicolò D., Sistemi di programmazione e controllo nella riforma contabile delle regioni, Giappichelli, Torino, pp. 1-141, ISBN 88-348-5538-8
56. (2005) Nicolò D., Indagine empirica sulle caratteristiche della domanda di servizi di trasporto delle imprese agroalimentari calabresi, in D. Gattuso (a cura di), Progetto Reports e progetto Sestante. Azioni per lo sviluppo dello short sea shipping, per la sicurezza nei nodi portuali e per interoperabilità dei sistemi informativi, FrancoAngeli, Milano, pp.259-272, ISBN 978-88-464-8828-2
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60. (2003) Nicolò D., Il ruolo delle aziende di credito nel processo di transizione al vertice delle imprese familiari minori, Annali Facoltà di Economia dell'Università di Messina, Messina.
61. (2001) Nicolò D., Il bilancio sociale come strumento di governo delle relazioni con gli stakeholder, in: F. Vermiglio (a cura di), Nuovi strumenti di comunicazione aziendale. Confronto di esperienze in tema di bilancio sociale, Giappichelli, Torino, pp.431-447, ISBN 88-348-1259-X
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### **Participation in Scientific Committees and Review**

#### **Member of the Scientific Committee of Editorial Series**

- (2020-present) Series of Studies and Research in Business Economics, directed by S. Marasca, G. Giappichelli, Turin (Accredited by AIDEA).
- (2020-present) Series on Entrepreneurship and Social Innovation, directed by F. Vermiglio, Franco Angeli, Milan.
- (2018-present) Series in Business Economics, directed by L. Potito, G. Giappichelli, Turin.

#### **Reviewer Committee for International Journals**

- (2019-present) Journal of Risk and Financial Management (JRFM), open access journal published by MDPI, (ISSN 1911-8074; ISSN 1911-8066 for printed edition) link.

- (2019-present) International Journal of Advances in Management and Economics (IJAME), open-access journal published by Kiban Research Publications, ISSN 2278-3369, link.

## Reviews

### Journal Articles

- (2022) Piccola Impresa / Small Business (ISSN print 0394-7947; online 2421-5724)
- (2022) European Journal of International Management (EJIM) (ISSN print 1751-6757; online 1751-6765)
- (2021) Finance Research Letters (ISSN: 1544-6123)
- (2021) Economic Notes (1468-0300)
- (2019) International Business Research (ISSN: 1913-9004; E-ISSN 1913-9012) and Management Control (ISSN 2239-0391, ISSNe 2239-4397)
- (2016) Energies (ISSN 1996-1073) and Sustainability (ISSN 2071-1050)
- (2015) Sustainability (ISSN 2071-1050)

### Books

- (2020) Designing Startups. Entrepreneurial Virtues, Business Models, Feasibility Plans, Gamification, G. Giappichelli Editore, Turin.
- (2019) The Informative Function of the Consolidated Health Budget: A Benchmark Analysis on Italian Regions, Monographic Series Summa Economica, accredited by AIDEA, Rirea (Italian Journal of Accounting and Business Economics), Rome.
- (2018) Accounting Change in the Public Sector. Foundations, Determinants, and Proposals for Reinterpretation, Business Economics Series directed by L. Potito, G. Giappichelli Editore, Turin.
- (2015) Factors Influencing Performance Measures in Supply Relationships Between Companies, Series of Studies and Research in Business Economics, accredited by AIDEA, Aracne Editore, Rome.

## Supervisor/Advisor of Doctoral Theses

- (2023) Doctoral thesis in Business Economics, Doctorate in Law and Economics, University Mediterranea of Reggio Calabria. Doctoral candidate: Claudio Multari. Title: “The Internationalization Process of Small and Medium Family Businesses.”
- (2013-2016) Doctoral thesis in Business Economics, Doctorate in Law and Economics, University Mediterranea of Reggio Calabria. Doctoral candidate: Giuseppe Valenza. Title: “The Methodological Issue in Business Economics. An Evolutionary Perspective Through the Major Authors of the Italian Schools of Accounting and Business Economics.”
- (2003-2007) Advisor/Supervisor of six doctoral theses in Business Economics, Doctorate in Business Economics, University of Messina.

## External Evaluator of Doctoral Theses in Italy and Abroad

- (2022) PhD thesis by Valerie Paelman, titled: “Essays on the Implications of B Corp Certification of Businesses,” Ghent University, Belgium, under the supervision of Prof. Philippe Van Cauwenberge and Prof. Heidi Vander Bauwheide.

- (2019) Doctoral thesis in “Economics, Society, Law,” curriculum Economics and Management, University of Urbino “Carlo Bo” on the topic of entrepreneurship and foreigners in Italy.

#### **Participation in Scientific Committees and Chairing at International Conferences**

- (2022) Chair of the track Financial Institution at the 17th EIASM Interdisciplinary Conference on Intangibles and Intellectual Capital – Sustainability and Integrated Reporting, Governance and Value Creation, Sept. 22-23, Taormina, Italy.
- (2019) Chair of the session: Dynamism and Competitiveness: High-Growth Enterprises, Start-ups, “Gazelles,” Scale-ups, Unicorns, in the Euro-Mediterranean Ecosystems, International Symposium “New Mediterranean Perspectives – Edition 2020,” University Mediterranea of Reggio Calabria.
- (2019) AIMED 2019 – Economic and Policy Implications of Artificial Intelligence, University Mediterranea of Reggio Calabria.
- (2019) 9th INTERNATIONAL CONFERENCE ON MANAGEMENT 2019, "People, Planet and Profit: Sustainable Business and Society," Szent István University, Gödöllő, June 13-14, 2019, organized by Szent István University, Gödöllő, Hungary, Faculty of Economics and Social Sciences, in cooperation with Częstochowa University of Technology, Poland, Faculty of Management, Slovak University of Agriculture in Nitra, Slovakia, Faculty of Economics and Management, Mendel University in Brno, Czech Republic, Faculty of Business and Economics.
- (2019) International Conference “Information Society and Sustainable Development” – ISSD, VIth Edition, May 10-11, 2019, Targu-Jiu, Gorj County, Romania.
- (2018) 8th INTERNATIONAL CONFERENCE ON MANAGEMENT 2018, "Leadership, Innovativeness and Entrepreneurship in a Sustainable Economy," Częstochowa University of Technology, Poland, Faculty of Management in cooperation with Szent István University, Gödöllő, Hungary, Faculty of Economics and Social Sciences, Slovak University of Agriculture in Nitra, Slovakia, Faculty of Economics and Management, Mendel University in Brno, Czech Republic, Faculty of Business and Economics.
- (2017) International Conference “Information Society and Sustainable Development” – ISSD, organized by Center of Fundamental and Applied Economic Studies (CSEFA) – Faculty of Economics, “Constantin Brancusi” University of Târgu Jiu, Romania, April 28-29, 2017.
- (2015) Economics, Management and Optimization in Sport. New Perspectives, EMOS International Conference, Department PAU, University Mediterranea of Reggio Calabria, Reggio Calabria, September 10-12, 2015.
- (2015) Creating Sustainable Businesses in the Mediterranean Countries. Theories, Tools and Success Stories. Feeding the Future - Creating the Momentum BIC-Italia Net Congress & EBN AGM Annual General Meeting, June 25-26, 2015, Milan, Italy.
- (2014) 2nd edition of the ISSD, Information Society and Sustainable Development International Scientific Symposium (2015), organized by CENTER FOR STUDIES AND ECONOMIC RESEARCH (Faculty of Economic Sciences), Petroleum-Gas University of Ploiesti, Romania in partnership with CENTER OF FUNDAMENTAL AND APPLIED ECONOMIC STUDIES (Faculty of Economics and Business Administration) "Constantin Brancusi" University of Targu Jiu, Romania.

- (2009) Chair in International Conference on Cultural and Innovation Dynamics, "Innovation and Growth: For Many, but Not for All?", Faculty of Law, Department of Historical, Legal, Economic and Social Sciences, University Mediterranea of Reggio Calabria and CESPRI, Center for Research on Innovation and Internationalization Processes, Reggio Calabria, Italy.

**Keynote Speeches and Invited Speaker at International Conferences:**

- (2022) D. Nicolò, The Vulnerability and Development Factors of Startups, A-WEAR Summer Workshop, Marie Skłodowska-Curie Actions, DIIES Dept., University Mediterranea of Reggio Calabria, July 7-9, 2022.
- (2020) Nicolò D., Startups and Young Firms Vulnerability Causes, Webinar, St. Albert's College, Ernakulam, Kerala, India.
- (2018) Keynote speech on: "Discovering Variables Influencing the Survival of Young Firms: A Survey on Italian Companies," 8th INTERNATIONAL CONFERENCE ON MANAGEMENT 2018, "Leadership, Innovativeness and Entrepreneurship in a Sustainable Economy," Częstochowa University of Technology, Poland, Faculty of Management.
- (2017) Keynote speech on: "The Survival of Young Firms in the Mediterranean: Towards a Startup Mediterranean Model," 3rd Dubrovnik International Economic Meeting, Managing Business Growth in a Volatile Environment, Dubrovnik, Croatia, October 12-14, 2017.

**Main presentations at conferences**

- (2024) "Il caso studio ad impatto: Linee guida, modelli e principi contabili per le startup e le startup ad alta crescita (gazzelle)", Gruppo paritetico SIDREA-CNDCEC "Startup", Convegno Nazionale della Società Italiana dei Docenti di Ragioneria e di Economia Aziendale (SIDREA) "Sviluppo sostenibile e intelligenza artificiale e capitale umano. Prospettive e sfide per l'economia aziendale e le professioni contabili", Università Politecnica delle Marche, Ancona 12-13 settembre 2024.
- (2024) C. Migliardo, D. Nicolò, Mutual Spatial Proximity, Organized Crime, and Profitability of High-Growth Startups, Workshop della Rivista "Management Control" nell'ambito del Convegno Nazionale della Società Italiana dei Docenti di Ragioneria e di Economia Aziendale (SIDREA) "Sviluppo sostenibile e intelligenza artificiale e capitale umano. Prospettive e sfide per l'economia aziendale e le professioni contabili", Università Politecnica delle Marche, Ancona 12-13 settembre 2024.
- (2024) C. Migliardo, D. Nicolò, M. Scrimatore, "Effects of the Judicial Removal of Mafia Enterprises on Legal Firms: a U-shaped Relationship", Conferenza Internazionale Manifesto and Research Frontiers for a Renaissance in Economics", sessione "Under the Grip of Organized Crime: Maintaining Firm Performance in a Hostile Environment", presentato dalla prof.ssa Scrimatore.
- Università di Perugia 18-21 giugno 2024. Il lavoro è stato accettato nella
- (2024) A.F. Forgione, C. Migliardo, D. Nicolò, "Succession at the top and resilience in family firms a natural experiment from mafia removal, 2024 SPGC Global Family Business SUMMIT, Vietri sul Mare (SA), 15-17 Maggio, 2024.
- (2024) A.F. Forgione, C. Migliardo, D. Nicolò Resilience in Family Firms: Insights from a Natural Experiment in Judicial Administration, Università di Catania.

- (2022) G. Cattafi, G. Mariani, D. Nicolò, F. Pistoletti, Cheating in the evaluation. An expedient to estimate the impact of intangibles on enterprise value of the high-growth startups, 17th EIASM Interdisciplinary Conference on Intangibles and Intellectual Capital – Sustainability and Integrated Reporting, Governance and Value Creation, Sept. 22-23, Taormina, Italy.
- (2022) E.R. Ferrari, D. Nicolò, C. Di Puma, The relationship between intangible assets and performance indicators in “gazelles” a virtuous circle for their sustainability, 17th EIASM Interdisciplinary Conference on Intangibles and Intellectual Capital – Sustainability and Integrated Reporting, Governance and Value Creation, Sept. 22-23, Taormina, Italy.
- (2022) Baldarelli M.G. e D. Nicolò, Toward NBS approach in integrated segment reporting of place-based organizations: between tradition and innovation, Annual European SPES Conference 2022, Place Based Sustainability, Ethics and Spirituality - Call for a New Economy Serving Life, May 19-21, 2022, Urbino, Italy.
- (2022) Cattafi G., Del Pozzo A., Nicolò D., A survey on the Italian high-growth social cooperatives (gazelles), Annual European SPES Conference 2022, Place Based Sustainability, Ethics and Spirituality - Call for a New Economy Serving Life, May, 19-21, 2022, Urbino, Italy.
- (2019) Nicolò D., The blockchain model: applications in business economics and management, AIMED 2019 – Economic and Policy Implications of Artificial Intelligence, Università Mediterranea di Reggio Calabria, Italia.
- (2019) Nicolò D., Reputazione aziendale, fiducia e sostenibilità delle imprese in fase di start-up, XXXIX Convegno Nazionale AIDEA (Accademia Italiana di Economia Aziendale), Università degli Studi di Torino, 12-13 settembre, Torino, Italia.
- (2019) Del Pozzo A., Loprevite S., Nicolò D., Venture capital, indicatori non convenzionali e fondamentali di performance, XXXIX Convegno Nazionale AIDEA (Accademia Italiana di Economia Aziendale), Università degli Studi di Torino, 12-13 settembre, Torino, Italia.
- (2019) Nicolò D., Valenza G., The “start-up a business” strategy in the succession process planning at the top of family firms, 10TH International Research Meeting in Business and Management IRMBAM 2019, Business School IPAG, 8-10 luglio, 2019, Nice, France.
- (2019) Nicolò D., Valenza G., Il reporting per segmenti nei settori del trasporto pubblico locale e della cura della salute. Esperienze a confronto, VIII Workshop of the Journal Management Control: “Back to reality. Il gap tra teoria e prassi negli studi di controllo di gestione: Quali prospettive? Università Politecnica delle Marche, 14 Giugno, 2019, Ancona, Italia.
- (2018) Nicolò D., Il reporting per segmenti nel controllo di gestione delle amministrazioni pubbliche, in Giornata di Studio “La cultura economico aziendale in Italia a 30 anni dalle riforme nel settore pubblico, organizzata dalla SIDREA - Società Italiana dei Docenti di Ragioneria e di Economia Aziendale e dalla SISR - Società Italiana di Storia della Ragioneria, Università di Pisa, Pisa, Italia.
- (2018) Nicolò D., Il reporting per segmenti nel controllo di gestione. Un’esperienza nel settore delle autolinee di trasporto pubblico, Nuove frontiere del reporting aziendale. La comunicazione agli stakeholders tra vincoli normativi e attese informative”, Convegno

Nazionale SIDREA, 13-14 settembre 2018, Università di Verona 13-14 settembre 2018, Università di Verona, Verona, Italia.

- (2018) Nicolò D., Discovering variables influencing the survival of young firms: A survey on Italian Companies, Keynote speech at 8th INTERNATIONAL CONFERENCE ON MANAGEMENT 2018, "Leadership, Innovativeness and Entrepreneurship in a Sustainable Economy", Częstochowa University of Technology, Częstochowa, Poland.
- (2017) Nicolò D., Nania I., The survival of the Young Firms in the Mediterranean: Towards a Startup Mediterranean Model, Keynote speech at 3rd Dubrovnik International Economic Meeting DIEM 2017, Managing Business Growth in a Volatile Environment, University of Dubrovnik, October 12-14th 2017, Dubrovnik, Croatia.
- (2017) Nicolò D., Carenze informative e vulnerabilità delle imprese giovani: il contributo del business plan, XXXVIII Convegno Nazionale AIDEA: "Tendenze nuove negli studi economico-aziendali. L'evoluzione dei rapporti azienda-società", Università degli Studi "Roma Tre", 14-15 settembre 2017, Roma, Italia.
- (2017) Nicolò D., Lo startup di impresa per lo sviluppo della Calabria, Laboratorio universitario ReTMES, Dip. DIGIES Università Mediterranea di Reggio Calabria, Italia.
- (2015) Nicolò D., Towards a theory on corporate reputation and survival of young firms, 2nd International Conference "Economic Scientific Research – Theoretical, Empirical and Practical Approaches, ESPERA 2014, 13-14 November 2014, Bucharest, Romania.
- (2015) Nicolò D., Valenza G., Chirico G. The sports brand reputation and the evaluation of football clubs, in EMOS International Conference "Economics, Management and Optimization in Sport. New Perspectives", Department PAU, Mediterranea University of Reggio Calabria, 10-12 September 2015, Reggio Calabria, Italia.
- (2015) Nicolò D., The Mediterranean Startup Model, Creating Sustainable businesses in the Mediterranean Countries. Theories, tools and success stories. in "Feeding the Future - Creating the Momentum BIC-Italia Net Congress & EBN AGM Annual General Meeting, Milano, 25-26 giugno 2015, Milano, Italia.
- (2013) Nicolò D., Il bilancio consolidato nel processo di societarizzazione: inquadramento teorico ed evidenze empiriche, Workshop "Servizi e imprese pubbliche in Europa tra convergenza e sussidiarietà", 24 maggio 2013, Università di Pavia, Pavia, Italia.
- (2011) Nicolò D., Segment Reporting and Consolidated Financial Statement for Italian Local Governments, Università degli Studi di Milano, 8-9 giugno 2011, Milano, Italia.
- (2011) Nicolò D., L'impresa minore nel passivo fallimentare: contributo alla lettura del dato organizzativo, Seminario Nazionale dell'Osservatorio sulle Crisi di Impresa: "Lo stato passivo nel fallimento. I risultati delle indagini sulla prassi dei tribunali italiani, 18-20 febbraio, Roma, Italia.
- (2010) Nicolò D., Bilancio e sistemi di controllo di gestione nel rapporto tra gli enti locali e le società partecipate, CIRIEC Seminar: "Services of general economic interest in europe: facts, experiences and prospects, Università di Pavia, Pavia Italia.
- (2010) Nicolò D., Le variabili "tempo" e "spazio" nella valutazione della performance dei centri di responsabilità dirigenziale delle amministrazioni pubbliche locali, in collaborazione con L. Anselmi e S. Ponzo, in Proceedings del IV Workshop Nazionale

di “Azienda Pubblica” - Il sistema delle amministrazioni pubbliche per un modello di crescita economica sostenibile, Roma, Italia.

- (2009) Nicolò D., Internationalizing business and space-time segmentation in reporting by geographical area", Convegno internazionale ITAIS 2009 "Achieving Fusion in The Interconnected World: Exploring the connection between organizations and technology", Olbia, Italia.
- (2009) Nicolò D., Condizioni di contesto, morfologia del tessuto imprenditoriale e crisi aziendale. Il riferimento alla provincia di Reggio Calabria, convegno "Crisi d'impresa in terra di mafia. Tra contrasto all'illegalità e soluzioni concordate, Osservatorio sulle Crisi di Impresa, 23-24 ottobre Reggio Calabria Italia.
- (2009) Nicolò D., Il bilancio ambientale nel governo strategico degli enti locali, Summer School in Diritto ed economia dell'ambiente, Gambarie d'Aspromonte, Reggio Calabria, Italia.
- (2007) Nicolò D., Delocalizzazione produttiva, vantaggio competitivo ed evoluzione del sistema informativo per il controllo di gestione delle imprese, in Journées d'étude (Summer School) "Droit social/Droits sociaux et Mondialisation", Messina, Italia
- (2007) Nicolò D., Internationalisation, Competitiveness and Development of Small and Medium-Sized Enterprises: Segment Reporting by Geographical Area and the Strategic Time and Cost management of Logistical Process, in "Small and Medium-Sized Enterprises in the Conditions of Globalization: Economic, Social, Legal and Ecological Problems of Development", International ukrainian-polish-italian symposium, Yalta, Ucraina.
- (2007) Nicolò D., Irregolarità e incertezza nella pianificazione strategica: considerazioni metodologiche sull'approccio frattale, in: "Mandelbrot e la geometria frattale quaranta anni dopo", convegno organizzato dal Centro Studi di Filosofia della Complessità "Edgar Morin" del Dipartimento di Filosofia Università di Messina, dall'Istituto Italiano per gli Studi Filosofici e dalla Società Filosofica Italiana, Messina, Italia.
- (2007) Nicolò D., Strategic Management of Logistics Costs and Time: an Innovative Perspective, in "Les 3èmes Journées d'Enterprise. Colloque International sur l'Entreprenariat; Innovation et Développement", Ministère de l'Enseignement Supérieur Université de Gafsa, Institut Supérieur d'Administration des Entreprises de Gafsa (ISAEG), Association de Recherches pour le Développement des Affaires, Gafsa, Tunisia.
- (2007) Nicolò D., Il fondamento etico dell'economia aziendale, presentata nella giornata di presentazione del libro di G. Cotroneo, "Etica ed Economia. Tre conversazioni", organizzata dalla Facoltà di Economia e dal Corso di Laurea Specialistica in Consulenza, management e Professione (Economia Aziendale) dell'Università di Messina, Italia.
- (2006) Nicolò D., La gestione strategica dei costi della logistica, in: "Conference on Agro-Industrial Logistics in Mediterranean Area", Mataari Project-Programme Interreg IIIB MEDDOC, Consorzio Istituto Superiore dei Trasporti, Università Mediterranea di Reggio Calabria, Regional Council 12-13 December 2006, Reggio Calabria, Italia.
- (2006) Nicolò D., IAS 14: il processo di definizione dei segment nell'informativa di bilancio e nel reporting, Seminario sul tema: "I principi contabili internazionali

IAS/IFRS, Dip. Discipline Economico Aziendali dell'Università di Messina, Messina, Italia.

- (2006) Nicolò D., Segment reporting and IAS 14: Toward a theory, Emerging Issues in International Accounting Conference: “Emerging Issues in International Accounting and Business 2006”, University of Padua July 20-22, 2006, Padova, Italia.
- (2006) Nicolò D., Alcune questioni affrontate dal documento N. 1 dell’OIC in materia di adeguamento dei principi contabili alla riforma del diritto societario, Giornata di formazione della Fondazione Aristeia: “dal bilancio al reddito d’impresa”, Roma, Italia.
- (2006) Nicolò D., Il bilancio sociale nel governo delle relazioni con gli stakeholder e nella programmazione e controllo delle amministrazioni pubbliche, Workshop Nazionale del Gruppo di Studio per il Bilancio Sociale: “Lo standard GBS per la rendicontazione sociale nella Pubblica Amministrazione. Riflessioni a confronto”, Caserta, Italia.
- (2005) Nicolò D., Il reporting e l’informativa settoriale nel bilancio di esercizio, Convegno di studi promosso dall’Ordine dei Dottori Commercialisti di Locri e dal Consiglio Nazionale Dottori Commercialisti: “Bilanci, principi contabili e Basilea 2: l’evoluzione in atto e i riflessi per le PMI”, Siderno (RC), Italia.
- (2005) Nicolò D., Globalizzazione, internazionalizzazione delle imprese e segmentazione del bilancio consolidato secondo lo IAS 14, Seminario trilaterale Italia, Polonia, Ucraina: “Impresa e Globalizzazione”, Università di Messina, Messina, Italia.
- (2004) Nicolò D., La presentazione delle informazioni discorsive in sede di prima adozione dei principi contabili IAS/IFRS: lo IAS 24, lo IAS 14, lo IAS 10 e l’IFRS 5, Giornata di studio organizzata dalla Paradigma s.r.l.: La prima applicazione dei principi contabili internazionali (IAS/IFRS) ai bilanci di società quotate, banche e assicurazioni, Milano, Italia.
- (2004) Nicolò D., Breve nota metodologica sul contributo dell’analisi multicriteriale e della logica fuzzy alla valutazione della strategia, XI SIGEF Congress: Techniques and Methodologies for the Information and Knowledge Economy, organizzato dalla SIGEF (Sociedad Internacional De Gestión y Economía Fuzzy) e dall’Università di Messina e dall’Università Mediterranea di Reggio Calabria, Italia.
- (2004) Nicolò D., Le caratteristiche della domanda di servizi di trasporto delle imprese agroalimentari calabresi, Convegno: “Da Augusta a Gioia Tauro. Un sistema portuale nel contesto internazionale”, organizzato dal Dipartimento di Informatica Matematica e Trasporti (DIMET) della Facoltà di Ingegneria dell’Università Mediterranea di Reggio Calabria, Reggio Calabria, Italia.
- (2004) Nicolò D., Il controllo di gestione nell’ambito del Consiglio regionale, Seminario organizzato dal nucleo di valutazione del Consiglio regionale della Calabria, Reggio Calabria.
- (2003) Nicolò D., Il ruolo delle aziende di credito nel processo di transizione al vertice delle imprese familiari minori, relazione al seminario organizzato dalla Bank of Valletta, La Valletta, Malta.
- (2003) Nicolò D., Budgetary Control for Regional Governance, Mediterranean Conference and Simulation (M.C.M.S.), Università Mediterranea di Reggio Calabria, Reggio Calabria.

- (1998) Nicolò D., Le variabili economico-aziendali nelle decisioni di privatizzazione dei servizi pubblici locali, Convegno internazionale: "Austria, Italia e Slovenia. Tre culture della pubblica amministrazione a confronto", Gorizia, Italia.
- (1997) Nicolò D., Il bilancio sociale come strumento di governo delle relazioni con gli stakeholder, Seminario internazionale: "Nuovi strumenti di comunicazione aziendale. Confronto di esperienze in tema di bilancio sociale", Taormina (ME), Italia.
- (1996) Nicolò D., Il criticismo metodologico come patrimonio genetico dell'Economia Aziendale, Workshop AIDEA-Giovani: "Le metodologie della ricerca nelle discipline economico-aziendali fra tradizione e nuove tendenze", Palermo, Italia.

### **III) Academic Roles**

- (Apr. 2021-present) Member of the faculty board of the PhD program in "Law and Economics" at the Mediterranean University of Reggio Calabria.
- (2019-present) Delegate for "Business Creation, Startups, and Technology Transfer" at the DIGIES Department, Mediterranean University of Reggio Calabria.
- (2019-2021) Member of the faculty board of the PhD program in "Economic and Business Sciences," University of Calabria, Academic Year 2019/2020 – Cycle XXXV.
- (2012-Dec. 18, 2019) Member of the executive council of the School of Specialization for Legal Professions, Mediterranean University of Reggio Calabria.
- (2010-Oct. 2018) Coordinator of the Bachelor's Degree in Economic Sciences, DIGIES Department, Mediterranean University of Reggio Calabria.
- (2013-2014) Member of the faculty board of the PhD program in "Law and Economics" at the Mediterranean University of Reggio Calabria.
- (2006-2012) Member of the faculty board of the PhD School in "Economic, Business, and Quantitative Methods" at the University of Messina.
- (2008-2011) Coordinator of the organizational-management unit "Fund Raising" at the Mediterranean University of Reggio Calabria.
- (2005-2008) Coordinator of the Master's Degree in "Consulting, Management, and Profession (Business Economics)," Faculty of Economics, University of Messina.
- (2003-2006) Coordinator of the PhD program in "Business Economics" at the University of Messina.

### **IV) Participation in Doctoral and University Competition Judging Committees**

- (2019) Member of the final examination committee for the PhD in "Law and Economics" XXXI cycle, Mediterranean University of Reggio Calabria.
- (2018) Member of the final examination committee for the PhD in "Law and Economics" XXX cycle, Mediterranean University of Reggio Calabria.
- (2017) Chair of the final examination committee for the PhD in Economic and Business Sciences - XXIX cycle, University of Calabria.
- (2015) Member of the examination committee for admission to the PhD in Law and Economics - XXXI cycle, Mediterranean University of Reggio Calabria.
- (2014) Member of the evaluation committee for the confirmation of an associate professor in the SECS p/07-Business Economics sector at the Catholic University of the Sacred Heart, Rome.
- (2013) Member of the examination committee for admission to the PhD in Law and Economics - XXIX cycle, Mediterranean University of Reggio Calabria.

- (2011) Member of the examination committee for the PhD in Business Economics – XXII and XXIII cycle, University of Catania.
- (2009) Member of the examination committee for the PhD in Business Economics - XXI cycle, University of Catania.
- (2008) Member of the evaluation committee for the comparative evaluation procedure for a researcher position in the SECS p/07-Business Economics sector, Faculty of Law, Mediterranean University of Reggio Calabria.

**V) Third Mission: Community Services and Dissemination of Research Results**

- (2024-present) Impact case study project "Guidelines, models, and accounting principles for startups and high-growth startups (gazelles)," Joint "Startup" Group of the Italian Society of Accounting and Business Economics Professors (SIDREA) and the National Council of Accountants and Accounting Experts (CNDCEC).
- (2013-2018 and 2023-present) Free assistance and consultancy activities for drafting business plans as part of the "Sportello ImprendiReggioCalabria" project, under an agreement signed by the DIGIES Department of the Mediterranean University of Reggio Calabria and the Association of Industrialists of Reggio Calabria.
- (Academic Years 2016/17 and 2017/18) Laboratory activities in the field of business planning and entrepreneurship for high school students, as part of the "School-Work Alternation" project.

**CONSULTING**

- (2012-present) Accounting expert witness at the Court of Reggio Calabria
- (2017) Accounting expert for Ferrero S.p.A.
- (2014-2017) Consulting and staff training for the implementation of a management control system for reporting and budgeting at the AIR Autoservizi Irpini S.p.A. group
- (2014-2015) Startup mentor at the Turn8 Accelerator, DP World, Dubai
- (2014) Startup mentor at CalabriaInnova on behalf of dpixel
- (2012-2013) Member of the Independent Evaluation Body of the Province of Reggio Calabria
- (2009-2010) Consulting and staff training for the implementation of a management control system for reporting and budgeting at Casa di Cura Montevergine S.p.A.
- (2007-2011) Member of the Internal Evaluation Unit of the Province of Reggio Calabria
- (2007-2011) Member of the Evaluation Unit of the University for Foreigners "Dante Alighieri"
- (2009) Chair of the board of auditors of "Portanova" S.p.A., an in-house company of the Regional Council of Calabria
- (2009-2010) Staff training for the implementation of a management control system at Spelux S.r.l.
- (2009) Staff training for the implementation of a management control system at Caffo S.r.l.
- (2000-2007) Economic consultant to the Presidency Office of the Regional Council of Calabria
- (1999-2000) Economic consultant to the Department of Budget and Finance of the Calabria Region

Reggio Calabria, February 2025

Prof. Domenico Nicolò